Creating & Tagging Dimensions

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Organizing your publisher accounts can be time-consuming, especially if you have keywords, product groups, and ads ranging into the tens or even hundreds of thousands.

That's why dimensions are so useful. By tagging your objects with dimensions, you can segment and categorize them in all-new ways. Want to filter by color, model, product line, brand, or promotion messaging? A dimension can help you do this and so much more. Think of a dimension as a label maker that will let you label, manage, track, and report on your objects better than ever before.

The powerful dimensions feature is built into Marin, so you can get started using dimensions right away -- and below we'll show you how to do just that.

Why Use Dimensions?

As you get comfortable working in the platform, you'll find that dimensions have a ton of handy uses, but here are some of our favorites.

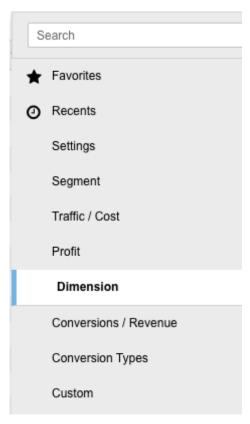
- Easily view and analyze data on an aggregate level, outside of your account structure.
- · Create reports based on a dimension tag or a set of dimension tags.
- Keep a record of when optimizations were performed in order to measure lift.
- Test ad copy variations across accounts, campaigns, and ad groups.
- Create social rules based on a dimension tag or set of dimension tags. For example, create a rule
 to tag values to a dimension based on performance, or create rules that run based on dimension
 values.

Creating Dimensions

- 1. The first step, as always, is to log into MarinOne.
- 2. Click into the Search, Social, or Ecommerce tab from the left-hand navigation.
- 3. Click on the tab where you would like to create and tag your dimensions. For example, if you'd like to create a dimension at the campaign level, click on the **Campaigns** tab.
- 4. On the right-hand side above the grid, click on the **Column Selector** button.



5. From here, select the **Dimension** category on the left-hand side of the Column Selector pane.



6. At the bottom of the pane, click the **Manage Dimensions** button.



7. From here, you'll see a list of existing dimensions. To create a new dimension, click the **+ New** button.



8. Give your new dimension a name (required) and a description (optional), then click **Save**.

Tagging Dimensions

Single-Edit And Multi-Edit

Follow these steps to tag your objects one at a time (single-edit) or several at a time (multi-edit). This method is perfect for making quick ad hoc changes.

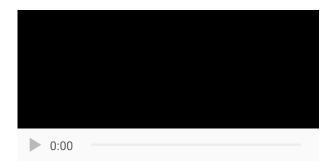
Note: Using this method, you can only add one tag at a time. For example, you can tag multiple objects with your Weekend Flash Sale dimension, however, everything you've selected will need the same tag (either 20% Off or 30% Off).

- 1. Navigate to the relevant grid within your MarinOne hierarchy where you would like to tag dimensions, for example, the **Keywords** or **Ads** grid.
- 2. Use the check-boxes in the grid to select the object or objects you wish to tag, then click **Edit button ('pencil' icon)** at the top of the grid.

In the Search and Ecommerce modules, you can use Shift + Select to select a range of objects,

but in the Social module, this will result in an error. However, you can select multiple objects or use the super-select check-box to tag all objects. If you need to tag a large number of objects, be sure to use filters to narrow down your selection or you can instead tag objects in bulk.

3. Within the edit overlay, select **Dimension** from the left-hand navigation.



- 1. Next, choose the desired dimension from the drop-down at the top of the bubble. In this example, we're tagging 3 Campaigns with our **Brand vs. Non-Brand** dimension.
- 2. After that, you'll need to toggle the radio button next to *Set new value* in order to tag your dimensions. You will use the *Clear* radio button if you wish to remove a dimension tag that was set previously.
- 3. Enter your desired tag in the text box to the right of the pop-up bubble. You'll want to enter a value that makes sense within the context of your top-level dimension. For example, if your dimension is called **Brand vs. Non-Brand**, your dimension tags might be either **Brand** or **Non-Brand**. If your top-level dimension is called **Weekend Flash Sale**, you might tag your objects with 20% Off or 30% Off. It is essential that you enter a value into the text box prior to saving your changes, otherwise, your objects will remain untagged.
- 4. Finally, click **Apply**. If you do not see your new dimension tags applied, you will need to refresh the page.

Please note that for the MarinOne Social module, you may see a delay of up to ten minutes before your changes appear.

5. To view the dimension tag you've applied to any given object, simply add the corresponding dimension column to the grid using your **Column Selector**. Your dimension column will then be visible in the grid and your dimension tags will be visible from this column. Once your dimension column is in the grid, you can sort or filter based on the corresponding tags and values.

If your dimension column was added to the grid prior to tagging, simply refresh the page to see your updated tags reflected.

Keyword	Brand / Non Brand	
buy youth adidas fitness gear online	Brand	
buy nike baseball cleats	Non Brand	
buy adidas in-line skating helmet online	Brand	

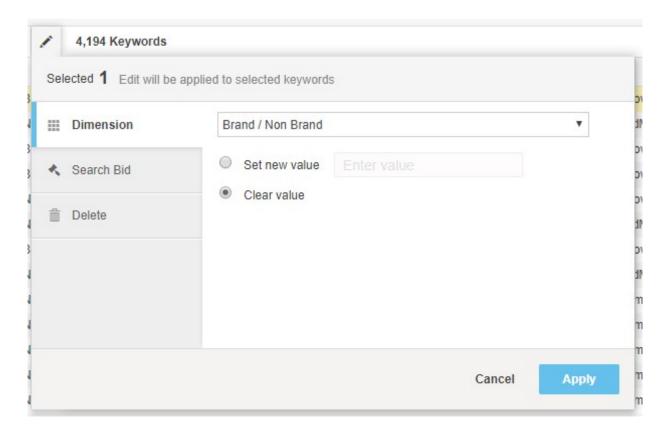
6. To check that your dimension tags have been applied successful, click on the **Activity Log** to monitor the progress of your changes.

Bulk Edit

- 1. First, log into MarinOne, and navigate to your module of choice (Search, Social, or Ecommerce) in the left-hand navigation.
- 2. Click on the **Bulk Upload button ('arrow' icon)** in the top-right, just above the grid. Depending on the size of your browser window and your screen resolution, this button will either look like an arrow or an arrow with the word *Upload*.
- 3. From the top-left corner of the Bulk Upload pane, select your upload type (Campaign, Group, etc.).
- 4. In MarinOne Search, you'll then have the option to determine where you would like your upload to take place. You can specify the publisher account, campaign, and group.
- 5. To include your dimension in your bulksheet, add a column with a name that corresponds with an existing dimension (for example, Brand vs. Non-Brand). Then, within the cells of that column, you can add the tags you'd like for each object.
- 6. Next, you can complete your bulk upload by either copying and pasting in the relevant upload information or by loading in a pre-prepared file.
- 7. For more details about creating a bulk upload in MarinOne, check out our dedicated article.

Clearing Dimension Tags

To clear a dimension tag using single- or multi-edit, simply select the relevant objects and, from the pop-up bubble, select the relevant dimension, choose the *Clear value* radio button and click **Apply**. If you wish to re-tag a dimension on an object that was tagged previously, you can simply add the new tag using the instructions above; there's no need to clear out the dimension tag first, as the new tag will overwrite the existing tag.



Changing Tagged Dimension Values

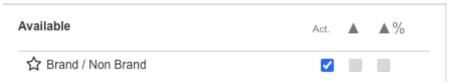
You can change the tagged dimension value for an object using single edit or multi-edit.

- Go to the main Keywords or Creatives tab depending on how the objects are tagged.
- Follow the Dimension Tagging instructions listed above.
- Filter the *Dimension* column for the specific dimension value that needs changing.
- Use the check-boxes to select the appropriate rows (or super-select them all), then click Edit ('pencil' icon) to edit the dimension value. Then, simply add your new tag, overwriting the old one.

Filtering Dimensions

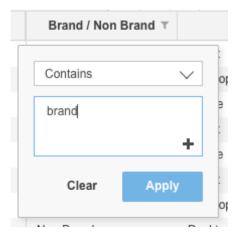
Dimensions can be used to quickly and easily filter your grid for any criteria you'd like, allowing you to report, edit, and optimized based on the granularity of your dimensions.

- 1. First, create and tag your objects with dimensions using the instructions listed above.
- 2. Next, navigate to the grid of your choice. For example, Campaigns, Groups, Keywords, etc.
- 3. From the grid of our choice, use the **Column Selector** to add your dimension column to the grid. For example, if you'd like to filter your objects based on brand on non-brand and have already created a corresponding dimension for this distinction, you can add that column to your grid.

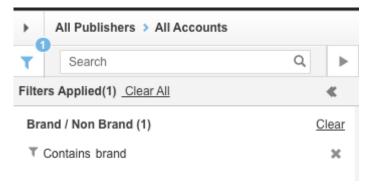


4. Click on the **filter icon** on the dimension column and apply the desired filter. In our brand vs. non-brand example, you might want to filter for objects that contain the word "brand." Click **Apply** to

save your filter.



5. To view all of the filters you have in place, click on the **funnel icon** to the top-left of the grid. You can remove your filters one at a time or click **Clear** to remove them all at once.



- 6. You can apply filters based on any dimensions you have tagged, be it based on your lines of business, brand campaigns, product similarities (color, size, etc.) and so much more. From there, you can use your filters to create reports, multi-edit, bulk edit, add your campaigns to Strategies, and more. Get creative!
- 7. To learn more about applying filters in MarinOne, check out our Applying Filters article.

Analyzing Dimensions

Once your dimensions have been tagged, you can begin analyzing the performance of all tagged objects across publisher accounts.

Please note that we currently offer two different versions of our Dimensions grid, our primary grid that's currently available to all MarinOne customers, and a beta version with a few added enhancements. We'll mention the differences between the two grids where relevant. You'll see "Beta version" when there are relevant differences to call out.

If you would like to test out the newly-enhanced Dimensions grid beta features, please reach out to your platform representative.

- 1. First, click on the **Dimensions** tab in the top navigation of MarinOne.
- 2. Use the **Column Selector** to adjust which dimension you're viewing. You can add or remove columns for your dimensions just like you would any other column. You can only view a single dimension at any given time, so if you add the column for a new dimension, it will remove the

column for the dimension you were viewing previously. You can also bring in the corresponding metrics columns that are relevant to your dimension.

a. When you're using the Roll up by Keyword selection, you can view up to three dimensions at the same time, which can be combined to see different segments of your account. For example, rather than simply looking at Brand vs. Non-Brand data, how about drilling down into Non-Brand, then pivoting by Line of Business, and further segmenting by product type? All you have to do is add three Dimensions columns to your grid using the Column Selector, and you can then deep-dive into your data like never before.

The *Device* column is also available if you would like to see device-level data in detail. Please note that these are not yet available when rolling up by Creative or Audience. We'll talk more about what these roll-up selections mean in step 4 below.

Dimension	Available	Act.	A	▲%
Settings	Device			
Segment	Match Type			
Traffic / Cost	Publisher			

3. Once you've added the desired dimension columns, you will see a list of all tags that have been rolled up under this dimension. For example, within our *Brand vs. Non-Brand* dimension, we have tagged our keywords as either *Brand* or *Non-Brand*, which means we will see both tags along with all of their corresponding data, rolled up across all tagged objects. This will give you the opportunity to analyze the performance of your *Brand* and *Non-Brand* keywords as a whole, on an aggregate level, outside of your account structure.

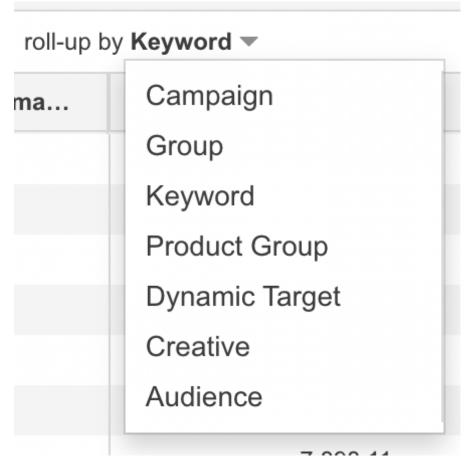
Please note that within the Social module, not all metrics are currently available to be rolled up under the **ns** tab. Please keep an eye out for updates to these metric rollups in the near future.

4. You can view your dimensions rolled up either by Campaign, Group, Keyword, Product Group, Dynamic Target, Creative, or Audience. You can swap between these using the drop-down just above the grid.

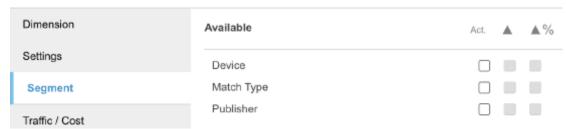
For Dynamic Targets, we currently only support tagging at the campaign and group level.

For campaign-level tagging, this is especially useful for campaign types that have no groups, such as Performanc Max and Smart Campaigns.

5. For our *Brand vs. Non-Brand* dimension, we want to analyze roll-up by keyword, but for our *Weekend Flash Sale* dimension, we might prefer to roll-up by creative, since our promotion is set at the ad level. If your Dimensions are tagged at the Audience level, you will likely want to also view your roll-up at the Audience level.



- 6. In the Column Selector, we also offer three additional ways to segment your data:
 - a. Device: This segment helps you see how your tagged objects are performing across devices, so you can view data by Mobile, Tablet, and Desktop, narrowed down based on your dimension tagging. This is supported at all rollup levels except Audience.
 - b. Publisher: This segment helps you see how your tagged objects are performing across publishers, so you can view data by publisher, narrowed down based on your dimension tagging. For example, if you have objects tagged with the same dimension across Google and Microsoft, you can compare performance head-to-head.
 - c. Match Type: This segment helps you see how your tagged objects are performing across match types, so you can view data by match type, narrowed down based on your dimension tagging. This segment is supported only at the keyword level.



7. Once you've selected your rollup and applied any additional segmentation you need, you can do any data analysis that you would do from the other grids. You can apply filters, create reports, and more. To create a report, click on the **Report** button at the top right of the grid. Please review our documentation on <u>Creating Reports</u> for further instruction on reporting from within the MarinOne.

A Note About Totals

At the bottom of the Dimensions grid, you'll see a **Totals** row, which operates the same as any other totals row.

In addition to the standard Totals row, you will sometimes see a row called **Totals (All Campaigns)** when data is being rolled up by campaign. This is to show you total metrics aggregated by campaigns, so you can easily discover if you have more metrics from campaigns. If your Totals (All Campaigns) value is larger than your Totals rolled up by group, this would indicate additional metrics available at the campaign level. For campaign types such as Google's Performance Max, which do not offer ad group-level data, this is an important way to view your data that may not be available at other levels of the hierarchy.

Dimension History

To access dimension history, simply follow the steps below.

Note: Dimension history is currently a beta feature in MarinOne. If dimension history has not yet been enabled for your accout, please reach out to your account representative.

- 1. The first step, as always, is to log into MarinOne.
- 2. Once you're logged in, click on the **Search** module. Please note that dimension history is not currently available in the Social or Ecommerce modules.
- 3. From there, navigate to the main **Dimensions** tab in the top navigation.
- 4. From the Dimensions tab, click on the **Column Selector** and add columns for the dimensions you'd like to review. You can add columns for up to three dimensions at once.
 - Once your columns have been added, click **Apply** to save your changes.
- 5. Next, be sure you set your dimension roll-up so you're viewing data properly. Choose from campaign, group, keyword, product group, dynamic target, creative, or audience-level data.
 - You'll want to set your roll-up based on where the dimension was tagged. For example, it's like you set AB testing dimensions at the creative level, while Match Type dimensions were most likely set at the keyword level. Keep this in mind as you set your roll-up.
- 6. Once your columns have been added and your roll-up has been set, hover over the columns until you see the **three dots** icon appear. This will appear next to the dimension value on any of the dimension columns you have added to the grid. Once it's visible, click the three dots icon and select **History**.

Take note! If you chose to add more than one dimension column to your grid, the column from which you select the three dots icon will determine the history that's visible.

If you click the **Three dots** from the first dimension column, you'll see history for only that dimension value. However, when you click on history on the second dimension column, this

allows you to see a history of a cross-section of the two dimension values combined, allowing you do in-depth analysis and reporting. Lastly, if you click the **Three dots** icon for the third dimension in your grid, you'll be able to view the combined history for all three dimension values side by side, narrowed down to the values for that row.

If you would like to see the history for a different set of dimensions or tags, try clicking the **three dots** icon from a few different locations to see the impact that this location will have.

7. Next, go ahead and review your history. You can see your dimension history across the dimensions and values you selected on the previous page. You can also create saved views, reports, dashboard widgets and more.

That's all there is to it!

Dimension Use Cases

There are a number of ways that you can use dimensions. Following are explanations of each different use case:

Bulk Edits: Tagging objects with a dimension allows for easy editing across campaigns and publishers.

If an advertiser launches new creatives to promote an upcoming sale, tagging these creatives with a dimension will enable the advertiser to make edits in the future. This can be accomplished in a few steps:

- 1. Create a Sale dimension and tag all applicable creatives with the date of the sale.
- 2. Once the creatives have been tagged, the *Sale* dimension column can be brought into the grid via the **View Builder**.
- 3. Filter on the *Sale* dimension column for the *date of sale* tag. This will bring up only the creatives that were tagged with this dimension.
- 4. Super select these creatives and then click the **Edit** button to make changes.

Reporting: Metrics for objects tagged with a dimension are rolled-up and reported on within the **Dimensions** tab. To view performance by dimension:

- 1. Navigate to the **Dimensions** tab.
- 2. Click on the specific dimension that you wish to view.
- 3. Select to view metrics at the Keyword or Creative level.
- 4. Bring in the desired columns from the **View Builder**.
- 5. Create a one-time, re-occurring, or web query report.

Budgeting: Dimensions can be used to keep track and report on spend across campaigns.

If an advertiser wants to monitor spend by product line, a *Product Line* dimension can be created and all applicable campaigns can be tagged by product. Within the **Dimensions** tab, the advertiser will be

able to bring in *Publisher Cost* from the **View Builder** to see spend rolled by each product tag. The advertiser can create a report or alert based on this view.

Tracking lift: Dimensions can be used to measure performance changes based on specific optimizations.

If an advertiser adds new keywords to a campaign, a dimension can be used to track performance of these new keywords vs the other keywords within the campaign:

- 1. Create a **Keyword** dimension and tag the new keywords with the date that they were launched.
- 2. Tag the other keywords within the campaign with **control** (or leave them as unassigned).
- 3. Navigate to the **Dimension** tab to view the performance of the new keywords vs the control keywords.

A Note About Publisher Labels

Some publishers, such as Google Ads, offer a feature that's similar to dimensions to allow you to organize your account into meaningful groups for filtering and reporting.

MarinOne offers the ability to sync in Google's ads labels for reporting purposes using the *Publisher Labels* column. Given that these labels are not cross-channel, we recommend using them as inspiration, then applying dimensions based on similar groupings across publishers.

Best Practices

- Measuring Performance by Keyword Type: Dimensions can be used to track performance by keyword type. For example, an advertiser can track and view performance rolled-up by Brand vs Non-Brand or Broad, Exact vs Phrase vs Content.
- Product Categories: Dimensions can be used to monitor performance across lines of business.
 To see performance by business unit, create a *Business Unit* dimension and tag objects to view overall performance by business unit (Home, Electronics, Apparel, etc.).
- Record Keeping: Since dimensions reside solely within the application (and will never be pushed
 to the publisher nor interfere with campaign structure), they can be used as a way of keeping
 notes. For example, if many Marketing Managers work on different campaigns within a single
 account, create a Marketing Manager dimension to tag campaigns with the name of the
 corresponding Marketing Manager.
- Creative Testing: Dimensions can be used to monitor performance of new ad copy variations or specific promotions. For example, an advertiser just launched new 'Buy 3, Get 1 Free' and '25% Off Sale' ad copies. The advertiser can create a *Creative* dimension and then tag their ad copies with the promotion name. This will allow them to track performance rolled-up by promotion, within the **Dimension** tab.

Important Notes

- If you are part of the Audiences beta, <u>please check out our dedicated article</u> for information on managing Audience dimensions.
- Support for tagging dimensions at the publisher account level or at the Marin Client Account level (Client Tags) will be added in a future release.
- Dimensions are currently available in MarinOne Search and MarinOne Social, however, they
 do not currently have cross-channel functionality. In other words, if you tag your objects with
 dimensions in both MarinOne Search and MarinOne Social, you will not yet be able to see a rollup of this data cross-channel.
- You can also manage and automate dimension tagging via FTP. To do so, please <u>follow the</u>
 <u>instructions in our Help article</u>.
- If a dimension tag is applied at the campaign level, the groups, creatives, and keywords within that campaign will inherit that dimension tag. Child objects will inherit the parent dimension tag (never vice versa), but tags can be overwritten at the child object level.
- Currently, analytics on dimension tags does not support "special" or non-alphanumeric
 characters such as '&' and '+' when filtering on the History sub-tab. If you are using nonalphanumeric characters in your tags, please use hexadecimal ASCII encoded characters when
 filtering on the History sub-tab. When filtering on other tabs, the characters can be used as
 normal.

For reference, a URL encoder/decoder can be found here and a table of ASCII codes here.

- The platform **does not** keep a record of changes made to dimension settings.
- When requesting a Dimension Synchronization or Dimension Refresh, please note these points:
 - This refreshes all of the data in the account.
 - Processing time is proportional to the size of the account.
- For reporting purposes, we also offer the ability to tag dimensions on deleted objects via a multiedit.